



## Healthcare in the U.S. is broken:

- + The United States spends more on healthcare than most countries but has the worst health.<sup>1</sup>
- + Rather than investing in health, we react to disease and miss the opportunity to address root issues.
- + This is particularly bad for people on Medicare in medically-underserved communities, or healthcare deserts, where care is difficult to access.<sup>2</sup>



## What if we provide care that is:

**Personal:** create access, use technology, and build relationships to make sure every patient gets the right care for himself/herself, knowing one size doesn't fit all.

**Equitable:** go where there is the greatest need and invest in our communities.

**Accountable:** take financial responsibility for delivering measurable results.

## This is what Oak Street Health does:

- We spend three times as much on primary care that results in 40% fewer acute episodes that lead to hospitalizations.
- We also see patients three times as often and spend four times as long with them when here.



## It works:

- Hospitalizations of our patients are down **40%**.<sup>3</sup>
- We are able to provide **five-star quality** healthcare practice according to national standards.<sup>4</sup>
- We have a net promoter score from our patients of **92%** compared to 3% for primary care.<sup>5</sup>

*"The average primary care doctor visit costs Medicare \$100, while the average hospitalization costs Medicare \$15,000. So, we can see a patient THREE times per week every week of the year by avoiding just one hospitalization. Investing substantially more time and resources keeps our patients healthy and saves money overall."*

**MIKE PYKOSZ**  
CEO and Co-founder

## Ultimately:

We have built a financially viable and scalable solution to meet the primary healthcare needs of our country's most medically underserved neighbors. **We are rebuilding healthcare as it should be.**

<sup>1</sup>commonwealthfund.org/publications/press-releases/2015/oct/us-spends-more-on-health-care-than-other-nations

<sup>2</sup>beckershospitalreview.com/quality/where-are-the-qhealthcare-desertsq-located.html

<sup>3</sup>Dartmouth Atlas of Health Care

<sup>4</sup>NCQA Healthcare Effectiveness Data and Information Set (HEDIS).

<sup>5</sup>The Advisory Board Company - advisory.com/research/market-innovation-center/the-growth-channel/2015/09/pcp-consumer-loyalty-survey.